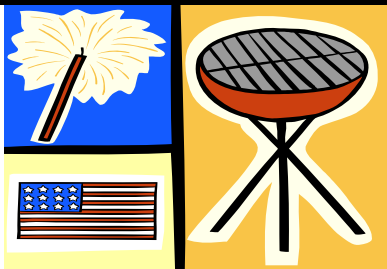


NEWSLETTER

FROM THE DESK OF THE PRESIDENT.....



Well, here we are, half way through 2008. This year is just flying by. It won't be long before we are getting the children back to school.

First, let me start by thanking Linda El Shamy for an outstanding job once again chairing the Reverse Trade Show. And because one person cannot do all the work necessary to stage a successful event, kudo's go out to all of the volunteers who worked with Linda.

And our second successful event was the Buyer Seller Golf Tournament held on May 16. This is always a fun day out of the office, and this year, unlike last year, the weather co-operated. A big thank you to Jay Jackus for once again spearheading this event and thanks to his group of volunteers.

Our programs committee has a very informative luncheon planned for July 11th so I encourage all of you to attend. The topic is on surety bonding and we will have two speakers from Neilson and Company. If you have not been out to one of the Chapter Luncheons recently, you are really missing out. The Rusty Pelican provides a beautiful setting right on the water, the food has been excellent, the programs very informative and a great way to interact with all of your fellow purchasing professionals. And all for the bargain price of \$10.00!

Upcoming events include this years Annual NIGP Forum to be held in Charlotte NC the end of July. And our big Product Expo and Trade Show to be held in November. IThis year's venue will be the Tampa Fairgrounds. Mina Kaeding and Laurie Roberts will be co-chairing this event, more to come later.

Finally, on behalf of the board, we want to wish Donna Beaupre all the best as her and her family are leaving this area and moving out west. Donna has served this chapter well, she was an integral part of the chapter's successful hosting of the 2006 Annual Forum, she has served on the Board of Directors for the past 2 years and we are really going to miss her.

Have a wonderful summer everyone! GO RAYS!

LINDA BALCOMBE
CPPB, CPPO
PRESIDENT



ISSUE 32
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CPPB, CPPO

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SECRETARY

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Golf Tournament
Jay Jackus, CPPB, CPPO
(727) 942-5615

Reverse Trade Show
Linda El-Shamy, CPPB
(813) 307-1732

14th ANNUAL BUYERS/SELLERS GOLF TOURNAMENT



The Chapters 14th Annual Buyer/Seller Golf Tournament was held with clear skies on Friday, May 18th at the smoke free (thanks to no Georgia fires this year) Eagles Golf & Country Club in Odessa. A total of 140 golfers pre-registered for the event and was a close second to last years turn out. We also drew a record number 18 hole sponsors for the event.

This year the second and third place finishers were first time winners and included; a group comprised of sales reps from HCS Roofing and Warren Equipment and represented by Todd Lewers, Ted Bryant and Bob Plichta and the foursome from Castle Carpet One including Joe Cox, Mark Naly, Kevin Dammann and Bob Culbertson. Both groups tied with an 11 under par score of 61.

Utilizing the tie breaker formula, the HCS/Warren group finished second with Castle Carpet One placing third. This years tournament winners are repeat winners John Aberle, Bob Gaston (John of Hillsborough County Purchasing and Bob retired County employee) Ernie Muschner and Jim Cousts completing eighteen holes of golf with a 14 under par round of 58.

Individual event winners included Todd Lewers of 5/3 HCS with men's closest to the pin, Bob Gaston men's longest drive and Pete Trifoso took the putting contest.

We would like to recognize this years sponsor's and thank them for their support and include; Gulf Coast Tractor & Equipment (Ace Sponsor), W.G. Mills, Inc. and Ancom Systems (beverage cart sponsors) U.S. Communities (hole in one contest sponsor), Safeguard Dental & Vision (golf towels and golf balls), Tandus, Mayer Electric Supply, Zep Manufacturing JJ Kane Auctioneers, Tampa Crane & Body, Inc., Ikon Office Solutions, Awnclean Diversified Services, Angle & Schmid, Inc., HD Supply Facilities Maintenance, Power & Pumps, Inc., McKonnie Fence Co., All-Dade Driveway Maintenance, Intelitec Systems Integration (ISI), H D Supply Waterworks, R2J Chemical Services , Inc. & and last but not least Cathy Bartolotti!

I would also like to thank the volunteers who assisted in making this our best tournament ever and they include Cathy Bartolotti, Min Nemoy, Chapter President Linda Balcomb, MaryKay Crabtree, Mina Kaeding, and Debbie Rhoads. I hope I haven't forgotten anyone.

A bit of trivia; do you know why a golf course consists of 18 holes? During a discussion among the clubs membership board at St. Andrews in 1858, a senior member pointed out that it takes exactly 18 shots to polish off a fifth of scotch. By limiting himself to only one shot per hole, the Scot figured a round of golf was over when the scotch ran out.

Next year's event is scheduled for Friday, May 15, 2009 hope to see you there!



UPCOMING LUNCHEONS

The Program's Committee has been working hard to bring you exciting and informative speakers for our bi-monthly luncheons. Please mark your calendars and prepare for these upcoming events. The Tampa Bay Chapter of NIGP Luncheon's are scheduled for 11:30 a.m. at the Rusty Pelican, 2425 N. Rocky Point Dr., Tampa, Florida 33607. Luncheon cost is \$10.00. For further information please contact Linda El-Shamy (elshamy1@hillsboroughcounty.org) or Min Nemoj (min.nemoj@tampagov.net)

Friday, July 11: Managing the Risk of Contractor Default

Presented by: Glenn Arvanitis, Contract Surety Bond Producer, Neilson & Company, Inc. and Cathy Knoke, Customer Service Representative, Neilson & Company, Inc.

Although most of us request bonds in our boilerplate, we may not really have an understanding of how bonds work. For us, the bond is just a "check" on the bid complete list. Their presentation will include an overview of surety bonding, types of bonds, and how bonds work. They will also explain the role of the bond producer and surety, how contractors obtain bonds and the costs involved and the claims handling process.

Neilson & Company, Inc. was formed in 1974 to service the surety bonds need of contractors in Florida. Since then, they have grown to represent more than 30 of the finest, A rated, treasury listed surety companies in the country. Last year Nielson and Company wrote over \$4 billion in penal sum performance and payment bonds.

Glenn Arvanitis has been a Contract Surety Bond Producer with Nielson & Company for the past eight years. In his role as a Surety Bond Producer, it is Glenn's responsibility to do whatever he can in order to provide his Contractor Clients with the Surety Bonds they need in order to pursue Municipal work. Cathy Knoke is currently a Customer Service Representative for Nielson & Company. Her job responsibilities include working with the Underwriters to prepare Bid, Performance, and Payment Bonds for approval.

Friday, September 12: Miami-Dade Procurement Programs

Presented by: Miriam Singer, Director of Procurement Management, Miami-Dade County

We are fortunate to have the Director of this incredibly department presenting at the Sept. meeting.

Miami-Dade County is the largest county in the southeastern United States and the eighth largest in the nation by population. To accommodate the needs of its citizens Miami-Dade has an annual budget of over \$7 billion. The Department of Procurement Management (DPM) has quite a task keeping up with these requirements. The DPM manages in excess of 1,500 active contracts valued at approximately \$4.9 billion. Each year, their staff of over 100 negotiates and awards contracts that exceed \$900 million.

Miriam Singer, a twenty-five year veteran of Miami-Dade County, was appointed Director of the Dept. of Procurement Management (DPM) in 2005. Prior to this, she served as Acting Director of DPM for 6 months and Deputy Director for 4 years. Ms. Singer joined DPM within the first 6 months of the Department's formation, and was responsible for implementing the financial, staffing, operational and administrative functions. She has successfully implemented a Board approved revenue producing program, generating in excess of \$29 million to date, resulting in significant reductions in required general fund support. Under her leadership, DPM has been recognized as the first County in North America to receive the NIGP Pareto Award, a number of awards for innovation and best practices from the National Association of Counties (NACO), and recipient of National Purchasing Institute's Achievement of Excellence in Procurement Award for several years.

Friday, December 5: Holiday Luncheon

Presented by: Tampa Bay Chapter of NIGP Programs Committee

Annual End-of-Year Holiday Celebration. No speaker, just fun, frivolity, raffle and a gift exchange.

2009 Luncheons

The Programs Committee is working hard to make next year's luncheons interesting. If anyone has suggestions for topics or speakers, please forward the information to Min or Linda.

4th ANNUAL TAMPA BAY REVERSE TRADE SHOW



Our 4th Annual Reverse Trade Show was held April 18,th 2008 at the University Area Community Center. The Center offers plenty of parking, a unique entry rotunda for registration, plenty of exhibit hall space, elevated area for the luncheon and a spacious classroom setting for our workshop.

Our Opening Ribbon Cutting Ceremony was officiated by our celebrity host non other than our own David Snyder, Hillsborough County Public Works Department who graciously volunteered to be our “Master of Ceremonies”. His welcoming address was well received by the many suppliers waiting entrance in the Rotunda to the event where he greeted and thanked them for their participation.

The participation by our vendors as well as our entities was outstanding and exceeded the prior year. The vendors were very complimentary about the success of the event and the benefits they reap from attending.

I would like to share an email I received from Matt Carlson, Project Manager of Mastec North America, Inc. This vendor was one of many who voiced their interest and appreciation in the Reverse Trade Show and who look forward to many more years of participation.

“I just wanted to say thank you for a terrific trade show you put on last Friday. I was impressed with the organization of it and the beneficial information that was provided from all of the departments. It is a great way for businesses to meet government and make those sometimes crucial contacts in developing long term relationship that benefit everyone. Again, thank you for your efforts and we look forward to attending next year’s event.”

I would like to extend my personal thanks to all die hard volunteers, committee chairs and workshop speakers for their outstanding support to this event without you we would not be able to reap the benefits our success that ultimately helps us with our scholarship awards.

For the first time we announced our Manager of the year award at the event. This year’s award was Kendal Capaz, CPPO, CPPB, Contractual Services Manager , City of Tampa. This announcement was no surprise with all the contributions and hard work Kendall has exemplified throughout her years with the Tampa Chapter of NIGP. Linda Balcombe, CPPO, CPPB our Chapter President presented the award to Kendall after listing the many accomplishments many of us have shared with her thru the years.

Kendall led our Chapter through our 2006 Forum held in Tampa as Chairperson for the Volunteer Committee. This in itself was a monumental effort to make this happen with the great success. I would like to extend my personal congratulations to Kendal for the prestigious “Manager of the Year Award for 2008 from the Tampa Bay Area Chapter of NIGP!!! Kendall thanks for your great leadership and ever ending support to our Chapter.



Those of you that attended the event can attest to what a great time all had as we networked with our peers and our suppliers. I challenge each and every one of you that have not had the opportunity to come and experience this great event and join us for the 2009 Reverse Trade Show.

Linda El-Shamy, CPPB, FCCM
Reverse Trade Show Chairperson

AROUND THE CHAPTER

NEW MEMBERS.....WELCOME

Charlene Auclair
City of Clearwater
Accounting Clerk

Deltecia Jones
Tampa Sports Authority
Sr. Procurement Analyst

Angela Mitchell
DOD/USSOCOM/SOAL-KS
Office of Small Business Programs
Small Business Program Manager

Ivory Swain
Pinellas County
Clerk of the Circuit Court
Procurement Analyst & Operations Coordinator

MOVES

Carla Dever
From – School District of Hillsborough County
To – Hillsborough County BOCC

Donna Beaupre'
From – City of Tarpon Springs
To - Idaho

NEW CPPB's CONGRATULATIONS!!

Carla Dever – Hillsborough County BOCC
Kevin Frye – City of Tampa
Susan Girard - School District of Hillsborough County
Jock McGlathery – Hillsborough County BOCC
Belinda McKnight – Hillsborough County BOCC
Corey Murphy - School District of Hillsborough County
Kathy Olsen - School District of Hillsborough County
Mark Shuman – School Board of Pinellas County
Denise Vasquez – Hillsborough County BOCC

FROM AROUND THE CHAPTER.....

THIS REST OF THIS PAGE IS BLANK.....

BECAUSE YOU CHOSE NOT TO SUBMITT SOMETHING
FOR THE NEWSLETTER.....



IT'S YOUR NEWS LETTER

THANK YOU FOR YOUR CONTRIBUTION.....

Thanks to

*The Board Members, Linda Balcombe Linda El-Shamy, Jay Jackus,
.....without you these pages would be blank...*

Excellence in Public Procurement

Tampa Bay Area Chapter NIGP, Inc
www.nigp-tampabay.org

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PUBLICATIONS
Email the news from your corner of the world to:
Mina.kaeding@sdhc.k12.fl.us

Phone: 813-272-4326 Fax 813-272-4390

KEEP IN TOUCH....IT'S YOUR NEWSLETTER

**Tampa Bay Area Chapter
National Institute of Governmental Purchasing, Inc.
2008 Meeting Schedule**

- ~~JANUARY 18THCHAPTER LUNCHEON~~
- ~~FEBRUARY 8TH.....ONE DAY SEMINAR: PROTESTS & DISPUTES~~
- ~~FEBRUARY 15TH.....BOARD MEETING~~
- MARCH 14THCHAPTER LUNCHEON
- APRIL 18TH.....REVERSE TRADE SHOW
- MAY 16TH.....GOLF TOURNAMENT & BOARD MEETING
- ~~JUNE 6TH.....ONE DAY SEMINAR: ADDING VALUE~~
- JUNE 13THBOARD MEETING
- JULY 11TH.....CHAPTER LUNCHEON
- AUGUSTNATIONAL FORUM: CHARLOTTE, N.C.
- SEPTEMBER 12TH.....CHAPTER LUNCHEON (ELECTION OF OFFICERS)
- OCTOBER 10TH.....BOARD MEETING
- NOVEMBER 10THBOARD MEETING
- DECEMBER 5thHOLIDAY PROGRAM & OFFICER INSTALLATION

UNTIL NEXT THE NEXT PUBLICATION.....

