

# NEWSLETTER

## MESSAGE FROM OUR PRESIDENT...

Tampa Bay Area Chapter Members,

It's hard to believe another year has come and gone. But here we are again, ready for our 2007 Christmas luncheon. I hope you can all join us this year as we have so much going on; beginning with the installation of your new Officers for 2008. We will be having a raffle and the 'Great' White Elephant gift exchange, so be sure to join us on the 7<sup>th</sup> for fun and frivolity at the Rusty Pelican.

This is your Chapter, if you have any ideas to improve it or if there is something you would like to suggest, please get in touch with anyone on the board and let them know; they're there to make this chapter the best it can be.

Congratulations to your new Board members: Linda Balcombe, President; Donna Beaupre', Vice President; Laurie Roberts, Secretary and Tim Shoby as Treasurer. I'm looking forward to a nice quiet year as Past President. Thanks, too, to all the Committee Chairpersons and all the hard work you have done through out this past year.

My wish for the incoming Board is that they give Linda Balcombe as much help and assistance as they gave to me all through this past year. Because of our great Board and Committee Chairpersons, we had a fantastic Reverse Trade Show, an equally great Golf Tournament and a very successful Trade show. None of which would have happened without their effort but also yours. Thank you all for participating in our Chapter events.

Happy Holidays and a Happy New Year! May you and yours have a safe holiday season!

Pat Wagner  
President



ISSUE 30  
Nov 2007

### 2007 OFFICERS

**PAT WAGNER, CPPB**  
**PRESIDENT**  
**LINDA BALCOMBE**  
**CPPB, CPPO**  
**VICE-PRESIDENT**  
**DONNA BEAUPRE'**  
**SECRETARY**  
**Laurie Roberts**  
**CPPB,**  
**TREASURER**

### BOARD MEMBERS & COMMITTEE CHAIRS

Past President  
Kendal E. Capaz, CPPB  
(813) 274-8856

Professional Development  
Arlene Zimney,  
CPPB, C.P.M.,  
(813) 794-2504

Membership  
MaryKay Crabtree, CPPB,  
(813) 301-7084

Programs  
Tammy Winton-Spearman,  
CPPB,  
813-274-4358

Publications  
Mina Kaeding, CPPB,  
(813) 794-2225

Golf Tournament  
Jay Jackus, CPPB, CPPO  
(727) 942-5615

Reverse Trade Show  
Linda El-Shamy, CPPB  
(813) 307-1732

**MORE EDUCATIONAL OPPORTUNITIES.....SAVE THESE DATES**

The Chapter has finalized its Pro-D schedule for the balance of the 2007-08 year. These seminars were chosen based on the survey results we received from the membership earlier this year:

**Protests & Disputes**

1 day seminar, February 8, 2008

Location TBA

Presented by Robin Rickard, CPPO, Chief Procurement Officer, Oregon Secretary of State's Office

**Adding Value to the Procurement Process**

1 day seminar, June 6, 2008

Location TBA

Presented by Dave Dise, CPPO, Deputy Director of Purchasing and Supply Management for Fairfax County, Virginia

Costs for these seminars will be:

Tampa Bay Chapter members: \$ 80

National members: \$160

Non-members: \$225

Registration forms will be distributed to our members, and will be available on the website shortly.



## SOME PEOPLE DON'T ASK WHAT'S IN IT FOR ME....

### WHY DO I VOLUNTEER?

I volunteer because I can. I volunteer because I must. I volunteer because I will not be a bystander. I volunteer because my volunteering matters. I volunteer because there is no good reason not to.

Webster's Dictionary definition of volunteer is: one who performs or gives services of his/her own free will.

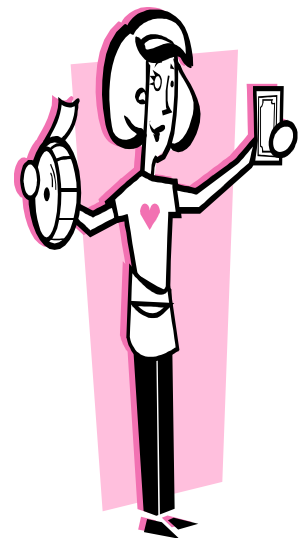
For me it started (many years ago) with Lynn Kennedy asking me to help out at a local chapter meeting. Since then I have been Program Chair, Trade Show Chair, Transportation Co-Chair on the LPC for the 2006 National Forum and have worked on many ways and means projects such as the annual golf tournament, Day at the Races, Bowling Day, and 50/50 at our chapter luncheons.

I started to volunteer at the national level when I served as a member of Quality Control Team (QCT) at the National Forum and I currently serve on the national committee level as a member of the Forum and Products Exposition Committee.

How can you help? Anyone can volunteer on a local NIGP Chapter Committee or you can serve on a National NIGP standing, ad hoc, or auxiliary committee. For those attending the Forum you can volunteer to serve as a Quality Control Team member. Also, one can serve as a Forum workshop speaker or session moderator/facilitator or train to become a NIGP certified instructor or serve the National Institute as a board member or officer.

What's in it for you? Development of your leadership skills and the ability to meet goals through consensus and persuasion. Access to people who will keep your enthusiasm high. Recognition as a leader who has a commitment to your profession. Last but not least – for the very same reasons you nurture and develop future leaders in your own entity, you should support and participate in your professional association. Remember.....your time and knowledge can make a difference in the pursuit of excellence in public procurement and volunteers are shining stars.

Cathy Bartolotti (recently retired)



## 2007 Product Expo and Trade Show

Our Chapter's Product Expo and Trade Show was held on October 26 at the Harborview Center in downtown Clearwater. Over 80 vendors participated in this year's show, and we had entities from Pinellas, Pasco and Hillsborough that attended.

Thanks to all that helped make the show successful. Thanks to all that volunteered for the registration booth, check in went very smoothly. A big thank you to all that sold vendor booths, what an great way to earn scholarship points. And I want to especially thank Donna Beaupre and Tammy Spearman for taking care of vendor and entity registrations.

**AND A BIG THANK YOU TO LINDA BALCOMBE FOR CHAIRING THIS YEARS  
EVENT. HER HARD WORK AND INPUT LEAD THE WAY FOR THIS YEARS  
SUCCESS!!!!**

In keeping with a "green" theme, a CD was produced, in lieu of a printed program, with the names, addresses and emails for all participating entities (super idea Donna!). I want to commend the Harborview crew for a delicious pasta buffet luncheon that was served to all vendors and entities. The beautiful fall decorations really added to the presentation.

For all of those that attended,  
please send me your comments, suggestions, criticisms, we'll take it all,  
on how to improve on future Product Expo and Trade Shows.  
You can email me at [balcombel@pcsb.org](mailto:balcombel@pcsb.org).



## 2007 PRODUCT EXPO & TRADE SHOW FROM THE VENDORS POINT OF VIEW

### *Safeguard Dental & Vision*

Robin L. Wessling / Christine Vilches

**What did you like best:**

Loved the CD the Chapter handed out with all the Chapter contact, this will make follow up job a lot easier.

**What advantage is there to attending a tradeshow:**

The ability to share contracts with not only the entities but other trade show vendors as well. Always meeting new people and new entities. Like having different booths set up next to me, this allows us to meet other vendors and obtain new leads.

Local Chapter is very accommodating and enjoyable to work with at these types of events.

### *Gulf Coast Tractor & Equipment*

Ross Miller-Outside Sales Rep.

**What did you like best:**

Loved the Chapter CD that was handed out makes follow up so much easier.

**What advantage is there to attending a tradeshow:**

Prefers attending a regular trade show rather than a reverse trade show

Enjoys meeting new participants and new entities that show up. Great way to share information about other awarded contracts and opportunities for other entities to utilize. The Tampa Bay Chapter is a friendly accommodating group and Gulf Coast enjoys working with us.

### *Highland Turf & Tractor*

Craig Hatfield-Outside Sales Rep.

**What did you like best:**

Ability to be in one place and see so many people. Really like the CD idea.

**What advantage is there to attending a tradeshow:**

Get to meet new people from new entities. Easier and able to share more information and products at a trade show versus going to some ones office. We enjoy the relationship we have with all the entities and the local Tampa Chapter.

### *Tandus Company Carpet*

Jeff Evans-Account Executive

**What did you like best:**

Chapter CD is a great idea, quick and easy contact information. Makes follow up easier.

**What advantage is there to attending a tradeshow:**

The ability to share contracts and piggyback opportunities with all the entities who attend. Ability to meet a lot of new people and new entities in one setting. First time attending the event, looking forward to attending more events like this in the future.

**HO HO HO YOU NEED TO ATTEND  
THIS YEARS CHAPTER CHRISTMAS PARTY**



**TAMPA BAY CHAPTER  
CHRISTMAS LUNCH  
DECEMBER 7, 2007 @ 11:30 am**

**Rusty Pelican**

**2425 N. Rocky Point Dr., Tampa, FL 33607**

**If you though the Chapters previous Christmas Luncheons were fun.....just wait until you see what's in store for you this year.**

As the Chapter has done in the past, this year we will be collecting donations for Help a Child, Inc. Wal-Mart gift certificates (\$10.00 each) or cash donations will be accepted and accepted at the front door. For each \$10.00 gift card donated to this charity, you will receive a ticket for a drawing, the prize..... Registration Fees to attend the 2008 National NIGP Forum.

**LUNCHEON AGENDA**

**Installation of 2008 Officers**

**Christmas White Elephant Gift Exchange: Bring a \$5.00 gift for a "White Elephant" exchange .**

Luncheon cost is \$10.00. Please indicate your attendance by return e-mail to: tammy.winton-spearman@sdhc.k12.fl.us (NO FAXES) by 3:00 pm, Monday, December 3, 2007..

Reservations must be made in advance. If you cannot make it after you have made a reservation, please send someone in your place. If not, you will be responsible for payment.



**FROM AROUND THE CHAPTER.....**



Cathy Bartolotti  
After serving the  
City of Tampa over 42 yrs.  
Retired on  
August 24, 2007  
**CONGRATULATIONS  
CATHY.....**

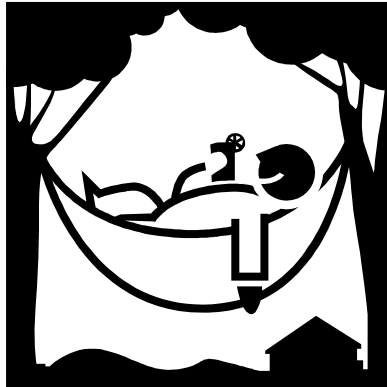
**WHY THE OPEN  
SPACE?**

Because you forgot to send  
me  
your article (35 pts).  
Celebrated the  
promotion or department  
award but forgot to send  
the  
information to the news-  
letter.

This space could be yours  
for just a few minutes of  
your time.  
**SEE YUR NAME IN  
PRINT....**

**NEW MEMBERS**

Larry Strain, CPPO, CPPB,  
C.P.M.  
Sr. Director of Procurement  
& Risk Mgmt  
Tampa Port Authority



**MOVES**

Linda Page, CPPB  
Sr. Procurement Analyst  
Hillsborough County Procure-  
ment Services



**IT'S YOUR NEWS LETTER**

***THANK YOU FOR YOUR CONTRIBUTION.....***

*Thanks to Linda Balcombe,, Cathy Bartolotti and Arlene Zimney,  
The Committee Board Members, .....without you these pages would be blank...*

*Excellence in Public Procurement*

**Tampa Bay Area Chapter NIGP, Inc**  
**www.nigp-tampabay.org**

**NOTE: THE NEWSLETTER IS POSTED ON THE WEBSITE:**  
**www.nigp-tampabay.org**

**PUBLICATIONS**

Email the news from your corner of the world to:  
wkaeding@pasco.k12.fl.us

Phone: 813-794-2225      Fax 813-794-2111

**KEEP IN TOUCH....IT'S YOUR NEWSLETTER**

**Tampa Bay Area Chapter  
National Institute of Governmental Purchasing, Inc.  
2007 Meeting Schedule**

~~January 12: After Forum Party – Bilmar Beach Resort – 7:30 PM~~

~~February 2: Board Meeting – St. Petersburg/Clearwater Airport – 10:00 AM~~

~~March 9: Chapter Luncheon~~

~~April 20: Board Meeting & Reverse Trade Show~~

~~May 11: Golf Tournament~~

~~June 8: Board Meeting~~

~~July 13: Chapter Luncheon~~

~~September 14: Chapter Luncheon~~

~~October 12: Board Meeting~~

~~November 9: Board Meeting~~

December 7: Chapter Luncheon....Christmas Function

**UNTIL NEXT THE NEXT  
PUBLICATION.....**

