

# NEWSLETTER

Tampa Bay Area  
Chapter NIGP, Inc.  
[www.nigptampabay.org](http://www.nigptampabay.org)

## MESSAGE FROM OUR PRESIDENT...

ISSUE 27  
MAY 2007

Greetings,

Well, another great Reverse Trade Show!! We all can be very proud of our Chapter showing. Linda El Shamy and her committee did a fantastic job from start to finish. The setting was great, the turn out was fabulous and the lunch was easy and very good. Vendors and participants alike all expressed how much they enjoyed the event. And we made quite a bit of money for the Chapter. Linda will soon be contacting all who have earned points through signing up vendors for the show. Save this letter for your scholarship points for next year. We'll be doing this for each event, so next January; you won't have to wrack your brain to remember who you signed up. We will also send out participation certificates for Committee members.

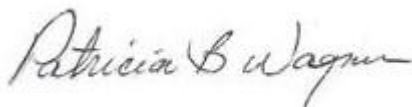
Remember the money we collect from these events is to advance our Chapter for education of it's members. We can bring more seminars to you and can award more scholarships for attendance at the National Forum the more money the Chapter collects. So your participation in these events is very important.

We've made a few changes in the scholarship this year and you now can use your points for early bird registration to the FAPPO conference or towards seminars held by our Chapter. That's all the more reason for you as members to participate in our events. If you haven't been asked to help, it's not because you aren't wanted. So call up Committee chairs and volunteer. We have a Golf Tournament coming up May 11<sup>th</sup>. There's still time to call Jay Jackus and offer your assistance. Linda Balcombe is the Committee chair for the annual Trade Show and she will be gearing up for that soon. October will be here before we know it. Call Linda and ask to be a part of the SHOW.

A few of the standing committees are still in need of co-chairs. Ask to be a part of your Chapter. Standing Committees are Programs, Tammy Winton-Spearman, Membership; MaryKay Crabtree; Pro D, Arlene Zimney and Publication, Mina Kaeding.

We're going to be revising our By Laws this year. This is another committee that will need your help. Don't wait for the call, make the call. Give me a call at 813-749-1268 if you are interested in serving on this committee.

See you at the Golf Tournament!



### 2007 OFFICERS

**PAT WAGNER, CPPB**  
**PRESIDENT**  
**LINDA BALCOMBE**  
**CPPB, CPPO**  
**VICE-PRESIDENT**  
**DONNA BEAUPRE'**  
**SECRETARY**  
**LAURIE ROBERTS**  
**CPPB,**  
**TREASURER**

### BOARD MEMBERS & COMMITTEE CHAIRS

Past President  
Kendal E. Capaz, CPPB  
(813) 274-8856

Professional Development  
Arlene Zimney,  
CPPB, C.P.M.,  
(813) 794-2504

Membership  
MaryKay Crabtree, CPPB,  
(813) 301-7084

Programs  
Tammy Winton-Spearman,  
CPPB,  
813-274-4358

Publications  
Mina Kaeding, CPPB,  
(813) 794-2225

Golf Tournament  
Jay Jackus, CPPB, CPPO  
(727) 942-5615

Reverse Trade Show  
Linda El-Shamy, CPPB  
(813) 307-1732

## WHO'S SETTING ON THAT COMMITTEE CHAIR.....

### **MaryKay Crabtree, CPPB.....Membership Chair**

I began my Purchasing career in the 70's with the National Park Service in Anchorage, Alaska as a Procurement Agent. What a wonderful bunch of tree huggers, bunny feelers and granola crunchers! From there I migrated to oilfield construction (see pillagers and plunderers of the above). After several years with those people I went to work for the Municipality of Anchorage, where I worked for 15 years. As we didn't have a county, the Muni was responsible for everything that a City and County would purchase. Talk about having problems with logistics and transportation! See all the above. In the late 90's sunny Florida seemed like a wonderful place and I went to work for the City of St Petersburg. From there I worked a brief time for the State of North Carolina, then onto my current position with Hillsborough County in the construction section as a Sr. Procurement Analyst. I have considered myself very fortunate to have worked for and with some outstanding people. During my career I have purchased everything from an abacus to a zamboni and other stuff in between that I'd just as soon forget. Unfortunately, NIGP does not have a local chapter in Alaska, so being able to join and network with a group of my peers has been both enlightening and rewarding.

### **Tammy Winton-Spearman, CPPB.....Programs**

Hello everyone, I am Tammy Winton-Spearman, CPPB. I am the Procurement Analyst for the Hillsborough Public Schools. I have been in public procurement for about twenty years. My career started in Winston-Salem, NC where I took a temporary position in the Cities' purchasing department. The purchasing director saw my "raw talent" and hired me as a buyer expeditor. This started my wonderful career in purchasing. I received my CPPB in December of 1999. As the Purchasing Analyst for the Hillsborough Public Schools I manage the textbook ordering process and direct purchasing. Two years ago, I married my wonderful husband, Gregory Spearman. We have a beautiful little fur baby named Eddie.

### **Arlene Zimney, CPPB, C.P.M., .....Professional Development**

I have been a Buyer with the Pasco County School Board since January 2003. My primary responsibilities for the Board are new construction, information technology, and professional services. My husband and I moved to Tampa from snowy Rochester, NY in July 2002 so he could begin a 2<sup>nd</sup> career as a middle school social studies teacher in the sunny south. I have been in Purchasing for 21 years, mostly in private sector Fortune 500 companies such as Bausch & Lomb and Frontier Communications. In 1991-1992 I served as the first woman president of the Rochester Chapter of the National Association of Purchasing Management. I joined the Tampa Bay Chapter of NIGP as soon as I moved here, and since August 2002 I have served as Membership Chair, Treasurer and Secretary (during some years I did two of these jobs at the same time!) I obtained my CPPB in 2004, and my Lifetime C.P.M. certification in 2005. I am now serving the first year of a two-year term as Professional Development Chairperson, and am looking forward to organizing some great Pro-D opportunities for our members.

### **Mina Kaeding, CPPB.....Publications**

I have worked in the procurement field for approximately 12 years, most of which was spent in the private sector. I have been a buyer with Pasco County School District for 2 years. Prior to Pasco County I was a buyer for the School District of Hillsborough County. Major responsibilities at Pasco are teaching supplies, warehouse bids, yearbooks, pictures and procurement card management and training. Thanks to the "gentle" encouragement from my co-workers I received my CPPB at the NIGP Forum in Tampa. I think they enjoyed seeing me stressed out before and after the test to be honest! I am currently working on my PhD and hope to complete it in 2007. In my free time my partner and I love to travel (Iceland, Nova Scotia, Galapagos, ....to name a few) and spend time with our four legged children .....Diamond and Murray!

### **Jay Jackus, CPPB, CPPO.....Golf Tournament**

I began my purchasing career in 1981 with the City of Tarpon Springs as a buyer. After 4 years of "learning the ropes", I was hired by the Pinellas County BOC for the newly created MRO Buyer position. During my 11 year tenure with the County I held the positions of Procurement Analyst and Assistant Property & Stores Supervisor. After commuting from Pasco County to the Town of Long Boat Key for six months I was hired in 1998 as a Contracts Manager for Hillsborough County BOCC. In Feb of 2003 I was promoted to Procurement Supervisor for Term Contracts. I ended my employment with the County after 8 years. Late last year I returned to my roots with the City of Tarpon Springs as the Purchasing Administrator, and Thomas Wolf said you can't go home again! Chapter activities have included Pres. in 1995, Golf Tournament Chair since 1995 and Co-Chair for Social Committee for the 2006 National Forum and Products Expo to name a few. I currently am a member of NIGP's National Forum and Products Expo. Committee. I previously served on NIGP's Marketing Committee and served as Co-Chair in 2005. I earned his CPPB in 1998 and his CPPO in 2003. I hold a B.A. degree in Business Management from St. Leo College (now St. Leo University).

### **Linda El-Shamy, CPPB.....Reverse Trade Show**

I have 25 years experience in procurement and contracts. I worked seven years as a Purchasing Manager for Chromalloy Gas Turbine an international Aerospace firm. I also worked with Century Fastener Corporation, a fastener and electronics corporation as a Contracts Administrator managing mult million dollar contracts such as Lockheed Martin, Harris Corporation, Honeywell, etc. My career as a public servant began seven years ago with the Hillsborough County Procurement Services Department as a Procurement Analyst and a year ago I was promoted to Contracts Manager for the Public Works Department. I have been a member of the NIGP since I came to the County and I earned my CPPB in July 2003. On my free time I love to volunteer, travel, dance and enjoy the outdoors in general.

## WE PARTIED.....DID YOU?

### After Forum Party

If you were unable to attend the After Forum Party, you missed a great time!

On January 12, 2007, many of our Chapter Members and Forum Volunteers met at the Bilmar Beach Resort on Treasure Island for dinner and to celebrate the success of the Forum hosted by our Chapter last August 2006.

Everyone that attended seemed to have had a memorable time with a delicious buffet, great music, and dancing. Even the weather cooperated with a great balmy evening. Thanks must go to Jay Jackus, Cathy Bartolotti, MaryKay Crabtree, Lu Banks, and Sharon Rendueles for planning a wonderful event. Special thanks go to Don Tobin, our D Jay, who brought his equipment all the way from Tallahassee to provide us with music and dancing throughout the evening.

The Chairs, Louis Moore and Lu Banks, and the Forum Co-chairs were honored at the event, and all Volunteers that attended received a Certificate of Appreciation.

Thanks to everyone that participated in the party and for a wonderful evening full of camaraderie and super memories!

Additional pictures of the party are available on the Chapter's Web Site.



## GOLF FUND RAISER

### TAMPA BAY AREA CHAPTER NATIONAL INSTITUTE OF GOVERNMENTAL PURCHASING

SOMETHING NEW THIS YEAR .....  
GOLFERS/SPONSORS MAY PAY WITH CREDIT CARDS

#### 13th ANNUAL BUYER/SELLER GOLF TOURNAMENT



**WHERE:** The Eagles Golf Club  
16101 Nine Eagles Dr.  
Odessa, Florida  
(813) 920-6681



**WHEN:** Friday, May 11, 2007  
8:00 A.M. Shotgun Start



**FORMAT:** 4 Person Scramble, select your own foursome (if unable to organize a foursome we will place you with a group).



**COST:** \$65.00 per person includes; green fee, cart, driving range, prizes, 2 mulligans, 2 drink tickets, entry in longest drive, closest to the pin and putting contest & Barbecue Chicken luncheon.



**PRIZES:** Prizes will be awarded to 1st, 2nd & 3rd place foursomes.



**CONTESTS:** Longest drive, closest to the pin, putting and accuracy will be held.



**DEADLINE:** APRIL 27, 2007

**COMMITTEE:** Cathy Bartolotti 813 274-8013  
Jay Jackus 727 943-4871  
Mary Kay Crabtree 813 301-7084

SOMETHING NEW THIS YEAR .....  
GOLFERS/SPONSORS MAY PAY WITH CREDIT CARDS



## NIGP REVERSE TRADE SHOW

The 3<sup>rd</sup> Annual Reverse Trade Show was held at the University Area Community Center with excellent representation from government entities as well as the vendor community. The turn out proved to be very lucrative with substantial revenue income earned on behalf of our NIGP Tampa Chapter.

The Center provided an exceptional venue to all participants due to its ease of accessibility, plenty of FREE parking as well as an array of amenities.

The trade show offered a morning continental style breakfast of Coffee or Hot Chocolate beverage with an assortment of breakfast sweets. Every one was really impressed by the quality of the freshly brewed java and the choices ranging from Cappuccino, Espresso, Vanilla and Café con Leche (Latte) which was provided free of charge by Coffee International of Florida. Lunch was served box style from 11:30 a.m. to 1:00 p.m. The lunch was catered by Catering By the Family and consisted of a Club Sandwich, chips and a brownie with Iced Tea and water.

The afternoon session was dedicated to a Vendor Workshop on “How to do Business with Government” with Lynne Fillmon as the lead facilitator and a panel comprised of: Jay Jackus, City of Tarpon Springs, Eileen Rodriguez, USF Small Business Center, Kendra Goodman, District School Board of Pasco County and Spencer Albert, Hillsborough County Small Business Enterprise.

All and all the vendors were very impressed with the event and consistently thanked everyone for having the tradeshow. Here is a direct quote from one of our attendees that summarizes the general consensus of attendees.

“Great Job! Had to send just a quick note to tell you that almost every Vendor that stopped by to speak with us thanked us for having the Reverse Trade Show. All the comments were positive! The facility was easily located, the atmosphere relaxed and no parking expense. Thank you again for a job well done!”

Kathleen Buffum  
Hernando County Board of County Commissioners

My heartfelt thanks goes to my co-chair, committee chairs and all the volunteers as well as the agency representatives that pitched in together from set-up to teardown to make this a memorable event for all. I am really grateful and so impressed with the camaraderie and teamwork displayed by everyone. A special thanks to Greg Spearman, Purchasing Director for the City of Tampa for advertising the NIGP 3rd Annual Reverse Trade Show on the City’s website.



## CHAPTER ABLE TO ACCEPT CREDIT CARDS



Wow! What a difference the ability to accept credit cards can make! Just ask Laurie Roberts, the Tampa Bay Chapter Treasurer. Thanks to the Chapter Board approving payments by credit cards, Laurie stated she was able to charge over 120 participant registrations for the April Reverse Trade Show on credit cards. Additionally, sponsorships and advertisements were processed using the new credit card system.

Starting with the Reverse Trade Show the Tampa Bay Chapter is now able to accept American Express, Master Card and Visa credit cards. When asked what this new method of payment has done for the local Chapter, Laurie Roberts stated, “the fact we know almost instantaneously whether the charge goes through is great. It also keeps me from having to make copies of the checks for Chapters records and saves me time because I don’t have to make multiple trips to the bank to deposit the checks.” Laurie also went on to comment on how the fee the Chapter incurs for accepting credit cards is minimal compared to a fee for a bad check and the hassle. And it saves me time.....hum do you think Laurie likes the ease and convenience of the new payment system!

The Board encourages everyone who solicitants vendors, sponsorships, advertisements, entity registrations or membership dues to pay by credit card if they are able to.

So remember for the Tampa Bay Chapters next event keep our Tampa Bay Chapter Treasurer busy and encourage vendors, participants, sponsorships, advertisements and entities to say “charge” and use their American Express, Master Card or Vise.



**AROUND THE CHAPTER.....**



**Professional Manager of the Year and Buyer of the Year.**

Now is your chance to recognize outstanding contributions made to the public procurement profession by nominating individuals for the Tampa Bay Area Chapters' Professional Manager of the Year & Buyer of the Year. Nominees should be current members of the

Tampa Bay Area Chapter and be actively employed in public procurement. Access the chapter's website at <http://www.nigp-tampabay.org/> click on the Annual Awards link. Requirements for the award are listed on the website. Deadline for the nominations is **April 30, 2007**. Please send your nominations to Linda Balcombe VP at [balcombel@pcsb.org](mailto:balcombel@pcsb.org).

This is a wonderful way to recognize purchasing professionals that have made contributions to the profession

**FUTURE CHAPTER MEMBER**

McKenna Murphy born 2/23/07 at 10:41 am. 8 lbs, 20.5 inches long, Beautiful and healthy. **CONGRATULATIONS CORY MURPHY SDHC Purchasing Dept.!!**

**NEW MEMBERS**

Hernando County, Purchasing  
Denise Schulsinger

Hillsboro. County Aviation Authority  
John Marshall

Hillsborough County, BOCC, Department of Procurement Services  
Eric Meserve

Hillsboro. County, Sheriff's Office  
Janice Wilder

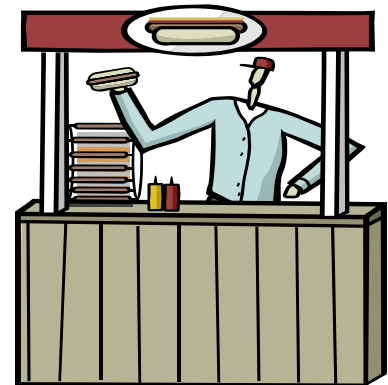
**MOVES**

City of Tarpon Springs  
Donna Beaupre

Hernando County, Purchasing  
Sherry Wooten

Hillsboro. County, Water Resource Srv.  
Robert (Bob) Begelman

Hillsborough County, Pro. Services  
Chris Thomas



**CHAPTER TRADE SHOW ANNOUNCEMENT**

*"Another call for help."*

It is not too late to begin thinking about volunteering for our Chapter Trade Show to be held October 26 at the Harborview Center. There are plenty of tasks to go around: collecting door prizes, photographers, manning booths, putting together vendor packets just to name a few.

Please contact Linda Balcombe, Trade Show Chair @ [balcombel@pcsb.org](mailto:balcombel@pcsb.org) for more information and look for future announcements!



**IT'S YOUR NEWS LETTER**

**THANK YOU FOR YOUR CONTRIBUTION.....**

*Thanks to*

The Committee Board Members, Linda Balcombe, Linda ElShamy, Kendal Capaz, Jay Jackus and Pat Wagner.....without you these pages would be blank...

*Excellence in Public Procurement*

**Tampa Bay Area Chapter NIGP, Inc**  
**www.nigp-tampabay.org**

**NOTE: THE NEWSLETTER IS POSTED ON THE WEBSITE:**  
**www.nigp-tampabay.org**

**PUBLICATIONS**

Email the news from your corner of the world to:  
wkaeding@pasco.k12.fl.us

Phone: 813-794-2225      Fax 813-794-2111

**Tampa Bay Area Chapter  
National Institute of Governmental Purchasing, Inc.  
2007 Meeting Schedule**

~~January 12: After Forum Party – Bilmar Beach Resort – 7:30 PM~~  
~~February 2: Board Meeting – St. Petersburg/Clearwater Airport – 10:00 AM~~  
~~March 9: Chapter Luncheon~~  
April 20: Board Meeting & Reverse Trade Show  
May 11: Golf Tournament  
June 8: Board Meeting  
July 13: Chapter Luncheon  
September 14: Chapter Luncheon  
October 12: Board Meeting  
November 9: Board Meeting  
December 7: Chapter Luncheon

***UNTIL NEXT THE NEXT  
PUBLICATION.....***

